



MINNESOTA LAW ENFORCEMENT EXPLORER ASSOCIATION 2019 STATE CONFERENCE SCENARIO: HOSTAGE NEGOTIATION



POST: _____ FINAL SCORE: _____

Team Members: _____

Team #: _____ Date: _____ Time: _____

SCENARIO BRIEFING

Parties involved, victim, suspect, complainant, children on scene	/5	
Prior calls to the address	/5	
Court Orders on file for involved parties	/5	
Any warrants for known parties?	/5	
Weapons or alcohol involved?	/5	
Explorers request additional resources (perimeter, Canine, SWAT, Medics)	/5	
TOTAL		/30

TEAMWORK

Team Leader is not the Primary Negotiator	/5	
Explorers work well together	/5	
Explorers are open minded and respectful of team members ideas	/5	
Explorers remain professional through the scenario	/5	
TOTAL		/20

SET UP

Explorers all have assigned roles (Primary negotiator, Secondary Negotiator, Scribe, Gopher/runner)	/5	
Explorers talk to first officer on scene and get briefed	/5	
Explorers determine any on scene actions or intel taken by tactics team	/5	
Explorers request any additional resources needed on scene	/5	
TOTAL		/20

PRIMARY NEGOTIATOR

Did they have a good opening statement– identifying themselves by first name	/5
Explorer uses open ended questions to keep person in crisis talking	/5
Explorer uses mirroring and reflection	/5
Explorer uses empathy to build rapport to de-escalate the subject	/5
Explorer demonstrates good verbal skills (not at a loss for words)	/5
Explorer uses emotional labeling effectively (i.e. “You sound upset, what happened next?”)	/5
Explorer uses time to their advantage (slowing things down, rather than quick reso-	/5
Explorer listens more than they talk	/5
Explorer allows person in crisis to be a part of the decision making process– allow person in crisis “control”	/5
Explorer listened to team members suggestions	/5
Explorer got list of demands– and answer appropriately	/5
Explorer are effectively working towards voluntary compliance	/5

TOTAL

/60

COACH/SECONDARY NEGOTIATOR

Secondary Negotiator funnels ideas/ information to Primary	/5
Secondary Negotiator provides feedback to primary	/5
Secondary Negotiator controls access to the primary	/5
Secondary Negotiator effectively interprets communication, sounds, and clues	/5
Secondary Negotiator effectively communicates with Primary using written communication	/5
Secondary Negotiator thinks ahead and filters info to primary, considering how it might effect negotiations	/5
Secondary Negotiator is ready to take job of primary, only after being introduced by primary	/5
Secondary Negotiator watches primary for signs of stress.	/5

TOTAL

/40

SCRIBE

Scribe documents everything that happened, including phone calls	/5
Scribe writes down all demands	/5
Scribe writes down all deadlines	/5
Scribe keeps an accurate timeline of events? (shots fired, release of hostages)	/5
Scribe documents actions taken by the tactical teams	/5
Scribe keeps an organized white board	/5

TOTAL

/30

FLOAT/ INTELLIGENCE OFFICER

Float attempts to interview family , Friends or Witnesses	/5	
Float talked to the first responding Officer	/5	
Float gets previous reports on calls to address	/5	
Float get updates from the tactical teams	/5	
Float uses intel to gather information (i.e. google maps of location)	/5	
Float provides critical information to secondary (i.e. suspect uses different name, kids)	/5	
TOTAL		/30

COMMENTS

SCORE SUMMARY

SCENARIO BRIEFING	/30
SET UP	/20
TEAMWORK	/20
PRIMARY NEGOTIATOR	/60
SECONDARY NEGOTIATOR	/40
SCRIBE	/30
FLOAT/ INTELLIGENCE OFFICER	/30
TOTAL	/230
OFFICER SAFETY DEDUCTIONS	
<u>OVERALL FINAL SCENARIO SCORE</u>	/230